



## REVENUE DEVELOPMENT training

Does your organisation require additional revenue options to meet the increasing expectations of your community?

Are you taking full advantage of the billions of dollars available each year from state and federal agencies?

Are you ready to be up-skilled and;

- Develop a sustainable revenue stream for your organisation
- Accelerate delivery of programs and infrastructure
- Receive your fair share of available government funding
- Ensure better stewardship of existing resources (dollars, time, resources)
- Enhance your reputation as 'good to do business with'
- Identifying funding opportunities and strategic partner 'hot buttons'
- De-bunking the myth that funding is obtained by writing grant applications
- What you need to provide a partner that is often not asked for
- Strategic relationship mapping and management
- The skill to leverage available budget revenue more effectively

The business strategy and framework that underpins this approach is user friendly and able to be customised within the structure of each organisation.

## Training Details

Date: Tuesday 26<sup>th</sup> March 2013

### Venue:

Elizabeth Street Conference Centre

Hobart Town Hall

### Time:

9.30 am -1.00pm

### Investment:

The training investment is \$150 plus GST and includes a comprehensive manual.

*Please scan and return Registration Form to*

[info@fundingpartnershipsaustralia.com.au](mailto:info@fundingpartnershipsaustralia.com.au)

About the Presenter: ANNE PETCH is a SA funding practitioner and expert who trains local government, community and not for profit sectors in the art of negotiating strategic partnerships to enable long term financial sustainability.

In 2007, Anne wrote and compiled the Sourcing External Funding Tool Kit for the SA Local Government Association.

She is currently contracted to the Town of Victoria Park in Perth WA.

**For further information relating to this training please contact**

Anne Petch

Director

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# REGISTRATION & TAX INVOICE

Funding Partnerships Australia Pty Ltd

ABN: 21 121 040 935

C/- PO Box 141 Victoria Park WA 6100

|                                     |   |
|-------------------------------------|---|
| <b>26 March 2013</b><br>9.30am -1pm | <b>Revenue Development Training</b><br>Venue: Elizabeth Street Conference Centre, Hobart City Council |
| Name                                |   |
| Organisation                        |   |
| Position                            |   |
| Address                             |   |
| Contact no.                         |   |
| Email                               |   |
| Cost \$150.00                       |   |
| GST \$15                            |   |
| <b>Total due \$165.00</b>           |   |

## Payment options (please indicate)

Cheque payable to

Funding Partnerships Australia Pty Ltd

Direct Bank Transfer

Funding Partnerships Australia Pty Ltd

Commonwealth Bank of Australia

Berri SA Branch

Account Identification Number – 065 521 1015 7629

## THANK YOU